



Company Brief

- Plant Location and Capacities
- · Strength, Weaknesses, Opportunities, Threats (SWOT) Matrix.

Developments

- Updates for the Year 2018-19
- · Creditors' Scheme of Arrangement

Financial results

- · Six Years at a Glance
- · Graphical presentation of Financial Results
- Future Prospects

Questions & Answers

Q/A session

COMPANY BRIEF - UNITS				
Location	Units	2019	2018	Comment
Open End Spinning - Manga				
No. of Rotors	Unit I:	3,304	3,304	
Installed Capacity - Kgs.	2.5K.M. Off: Manga, Raiwind Road, LHR	12,184,435	12,184,435	
Actual Production - Kgs.		9,205,399	8,025,873	
Capacity Utilized %		76%	66%	Favorable trend.
Ring Spinning - Muzafargarh				
No. of Spindles	Unit II:	54,888	54,888	
Installed Capacity - Kgs.	Alipur Road, Muzaffaragarh.	14,668,821	14,668,821	
Actual Production - Kgs.				
Capacity utilized %		0%	0%	Idle Capacity
Denim - Manga				
No. of Loom	Unit I:	242	242	
Installed Capacity - Mtrs.	2.5K.M. Off: Manga, Raiwind Road, LHR	40,037,984	40,037,984	Variation due to
Actual Production - Mtrs.		28,282,616	30,427,617	Production Mix
Capacity utilized %		71%	76%	
Garments – Manga & Ferozpur	Unit I, III & IV:			
Manga - Stitching Machines	2.5K.M. Off: Manga, Raiwind Road, LHR	2,996	2,824	
Manga - Installed Capacity - Pcs.	20KM Off: Ferozepur Road, 6KM,	14,280,000	13,680,000	
	Bedian Road, Mouza Attari Saroba,			
Actual Production - Pcs.	Tehseel Cant, Lahore	10,479,097	9,812,931	
Capacity utilized %	Atta Buksh Road, 18-K.M. Off: Ferozepur Road,	73%	72%	Favorable trend.
	Mouza Atari Saroba Tehseel Cantt. LHR			

ANL - SWOT ANALYSIS

Strengths

- Increasing demand as seen through growth in Sales by 26% in 2018-19.
- Maintaining competitiveness through cost reduction.
- Internationally recognized certifications on quality, environment and labour welfare.



Weaknesses

- Liquidity issues due to pending DLTL/Sales tax refunds.
- Competitiveness issues due to tough Competition within region.
- Higher Financing rates.

SWOT Matrix

As on June 30, 2019

Opportunities

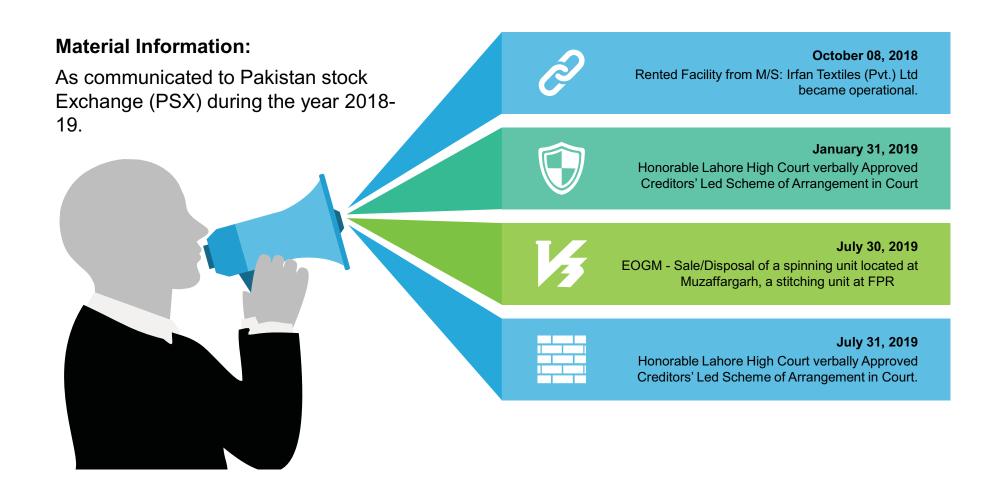
- Financial Restructuring Approval from LHC will positively change the Balance Sheet.
- Growth opportunities due to rupee Devaluation by 30%.



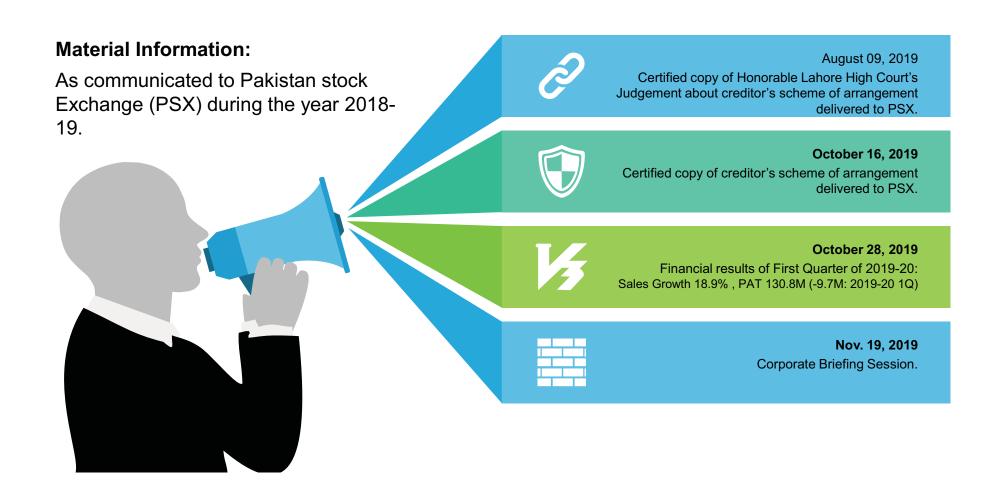
Threats

- · Deteriorating Local Economy.
- Slowdown in world's economic growth
- USA/China Trade Wars.
- · Unstable Turkish Market.
- Increase in Interest rates (7.92% to 13.397%)
- Reduction of DLTL by almost 50%.
- High Gas rates in Punjab, prices linked to dollar.

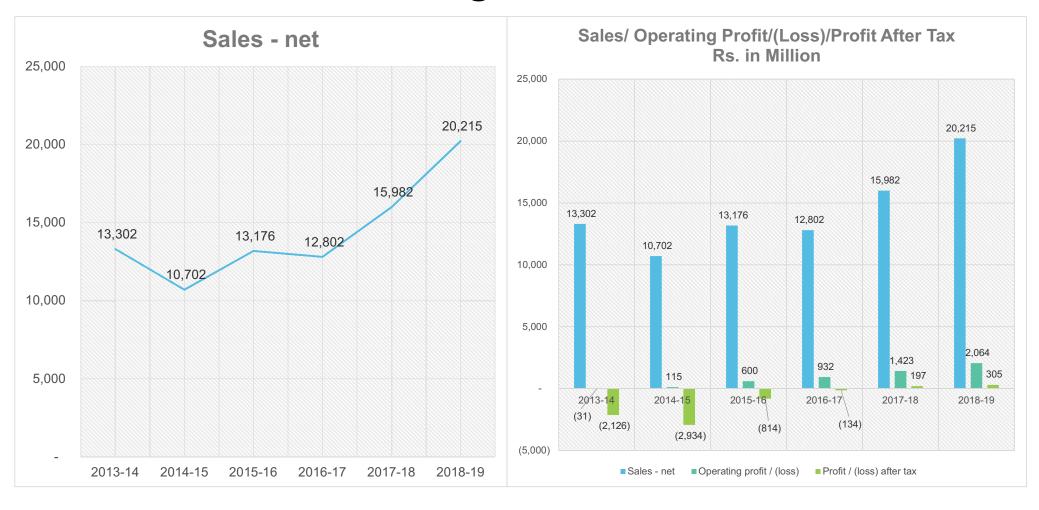
Updates for the Year 2018-19



Updates for the Year 2018-19

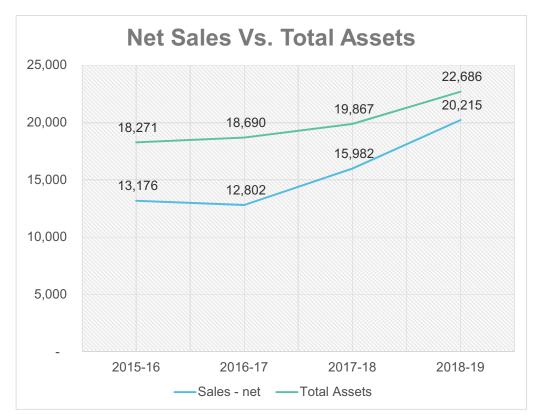


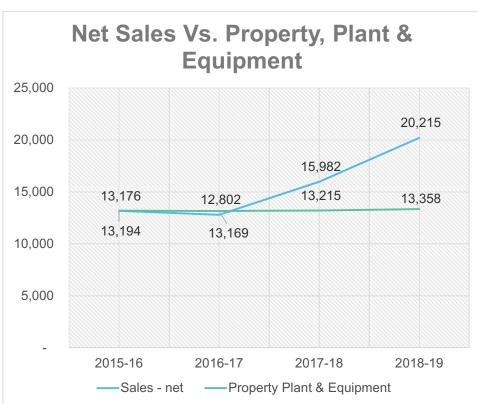
Six Years at a glance – Rs. Million



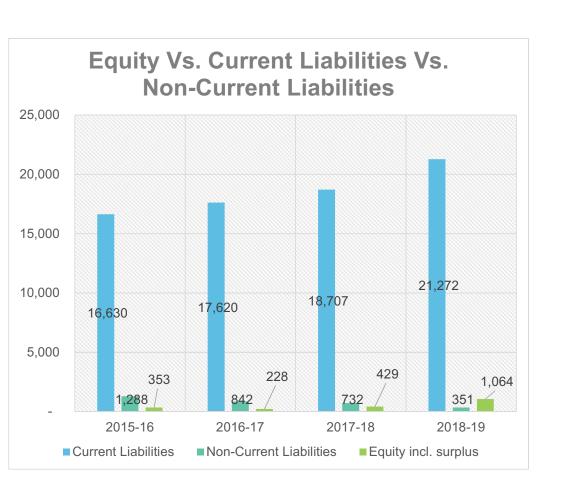
Sales Versus Assets

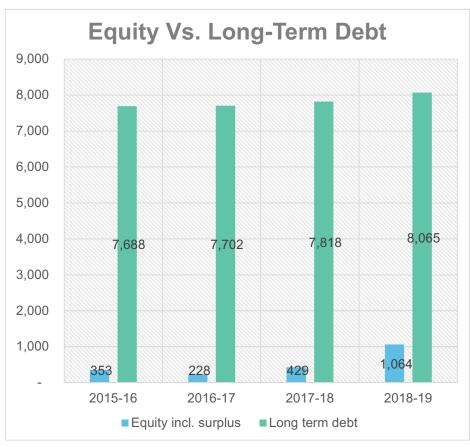
Rs. Million





Financial Position – Rs. Million





Future Outlook – Creditors' Scheme of Arrangement

- Scheme of Arrangement provides for raising of finance to completely/partially pay-off the financial creditors.
- These finances will be raised by way of:
 - A) Sale of Two non-core units of the company.
 - B) Issuance of shares as right issue.
 - C) Issuance of some new TFCs.
 - D) Sale/Adjustment of some Old TFCs.

Future Outlook – Creditors' Scheme of Arrangement

As per scheme, the company's liabilities and how they are proposed to be restructured are as follows:

- Company's **Total Liability**: Rs. 17,392,993,398/- (As on 30.06.2017)
- Total Amount to be restructure under the scheme: Rs. 13,120,622,467/-
- Total Amount that will not to be restructured: Rs. 4,272,370,931/-

Future Outlook – Creditors' Scheme of Arrangement

Three Options available to creditors:

- OPTION A: To receive 15% of its principal amount and 10% of its markup amount and some TFCs upfront, in exchange for foregoing amount.
- **OPTION B:** To receive 10% of markup and some TFCs upfront in exchange for foregoing the remaining markup and some TFCs and to settle/restructure 100% of its principal amount over a period of time as stated in the scheme.
- **OPTION C:** To settle/restructure 100% of its principal amount as well as receive 100% of its markup and some TFCs amount over a period of time as stated in the scheme.

