Welcome



Azgard Nine Limited

Corporate Briefing Session



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Corporate Briefing Session

For the Financial Year Ended on June 30, 2021

2021

Briefing Agenda

Company Brief

- Plant Location and Capacities
- · Strength, Weaknesses, Opportunities, Threats (SWOT) Matrix.

Developments Updates for the Year 2020-21

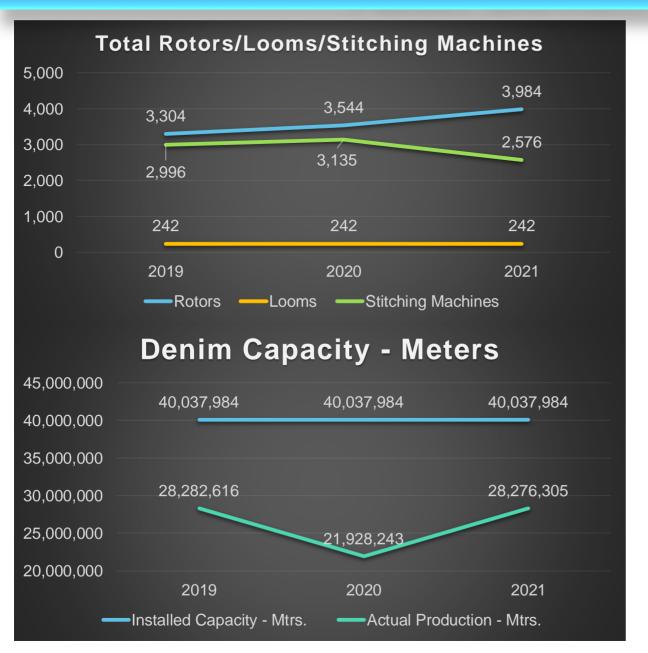
- Creditors' Scheme of Arrangement

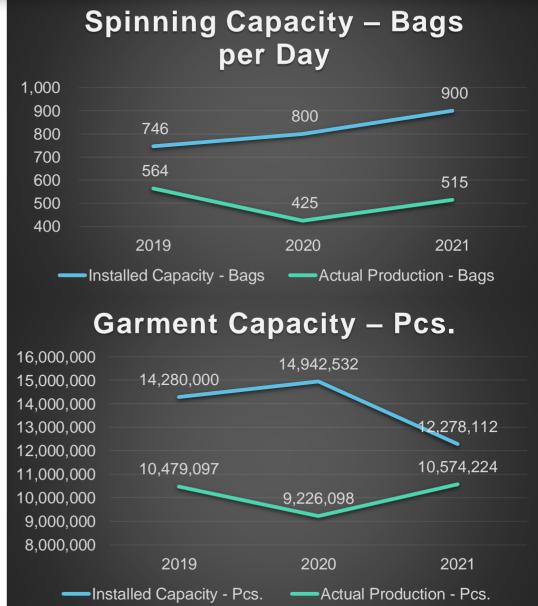
Financial results

- · Six Years at a Glance
- · Graphical presentation of Financial Results
- Future Prospects

Questions & Answers

PLANT CAPACITY ANALYSIS





ANL - SWOT ANALYSIS

Strengths

- Increasing demand as seen through growth in Sales (31%) from years 2020 to 2021
- Maintaining competitiveness through cost reduction
- In house power generation facility
- · Internationally recognized certifications on quality and environment.

SWOT Matrix

As on June 30, 2021

Weaknesses

- Delays by GOP to finalize policies for textile sector (Gas/Electricity availability and its pricing)
- Liquidity issues due to pendina DLTL/Sales tax refunds.
- · Shortage of skilled workforce.
- Availability of financing to company.

Opportunities

- · Successful implementation of restructuring would now lead to meeting financial obligation in timely manner.
- Devaluation of PKR after June 2021...
- · Exploring growing global E-Commerce markets
- GSP plus status
- Exploring cheaper energy sources.











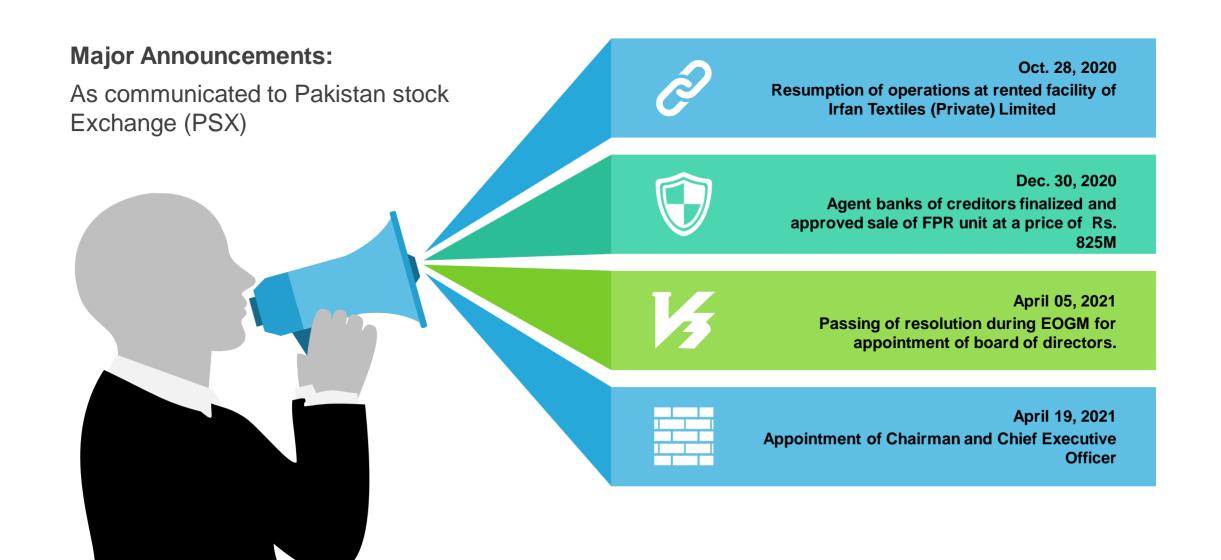




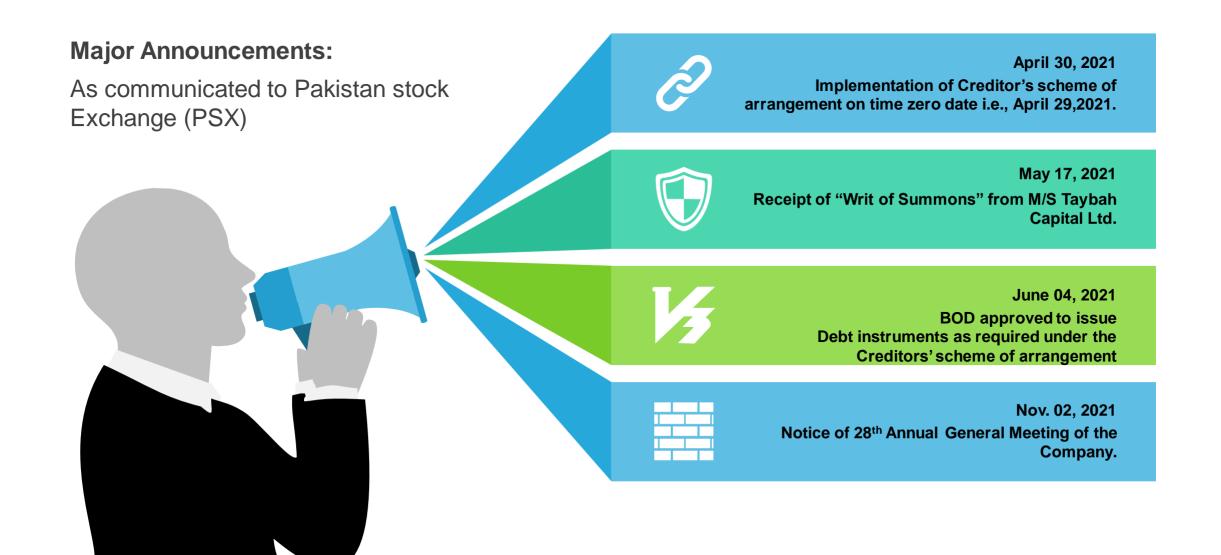
Threats

- Global trend of Increase in raw material costs.
- Increasing inflation resulting in increase in production costs.
- · Increase in Interest rates
- · Uncertainties due to spread of new corona variant.
- · Growing competition domestically and from neighboring countries.
- USA/China Trade Wars.
- Unstable Turkish Market.

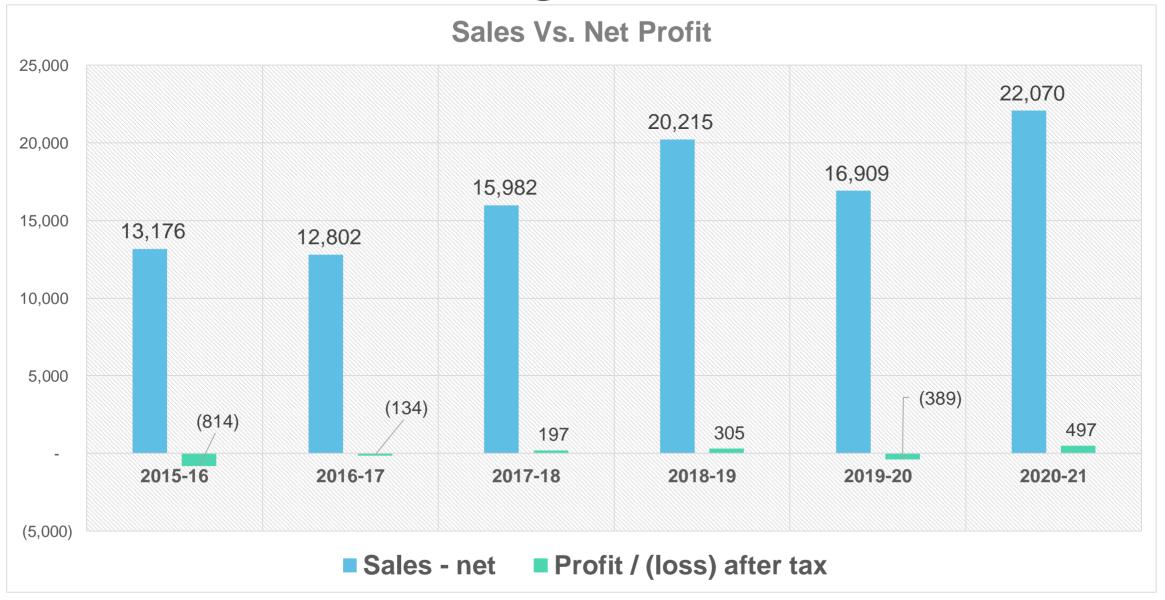
Updates for the Year



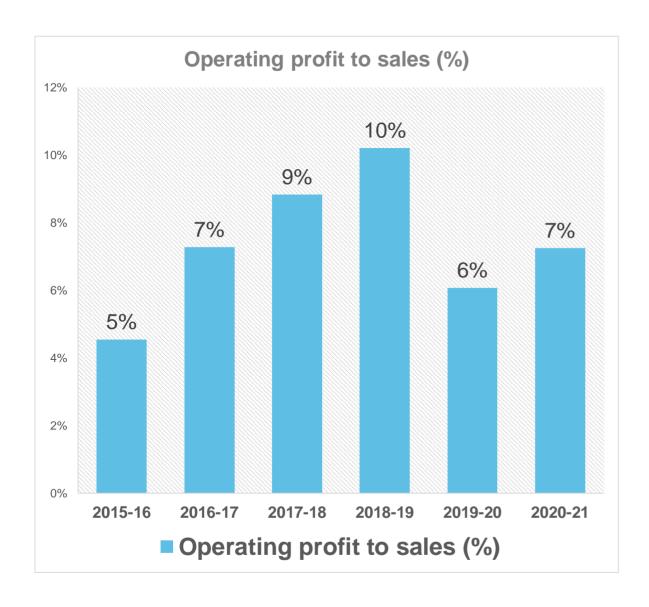
Updates for the Year

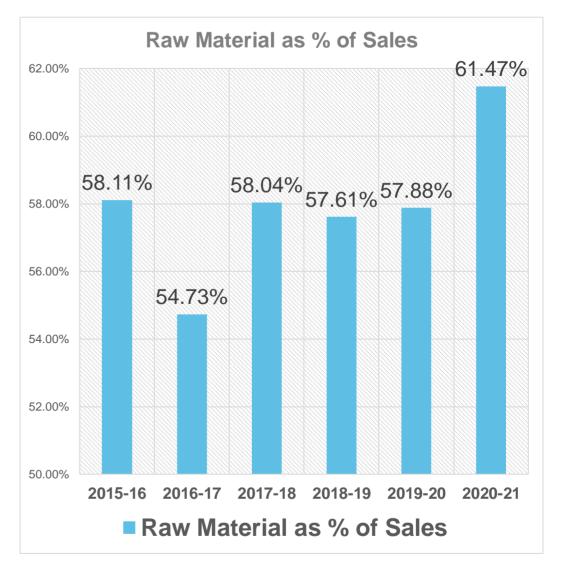


Six Years at a glance – Rs. Million



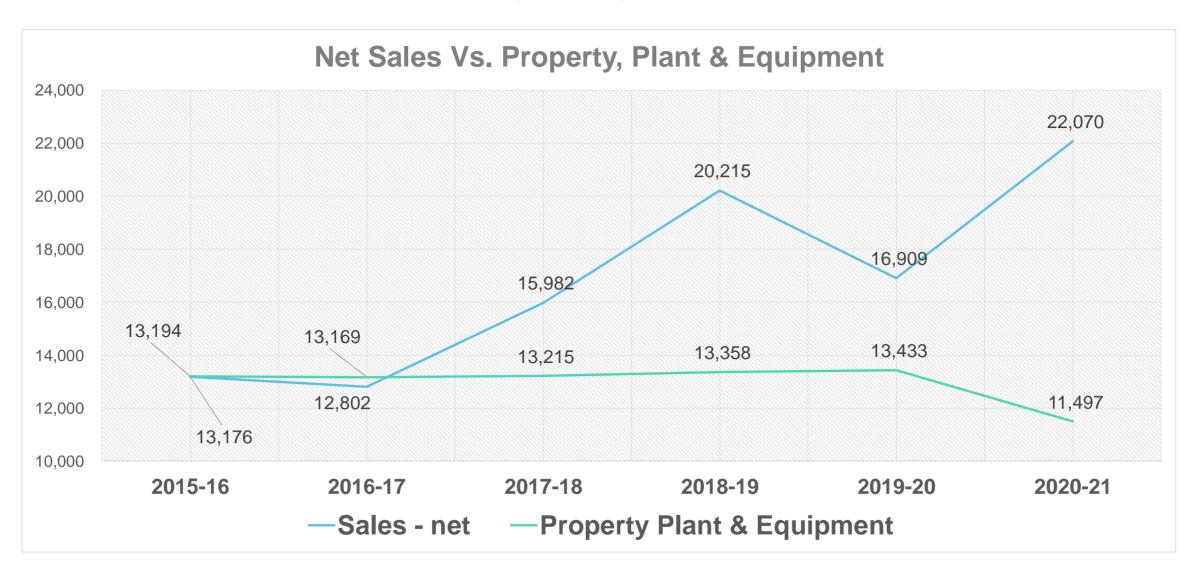
Ratio Analysis



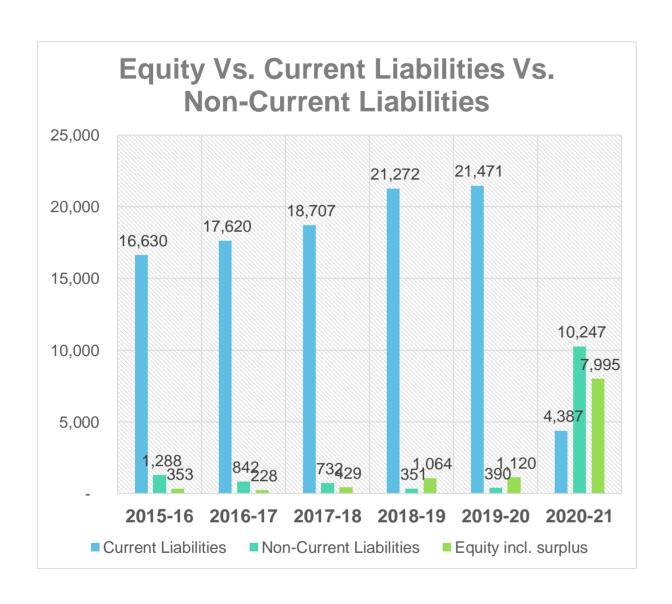


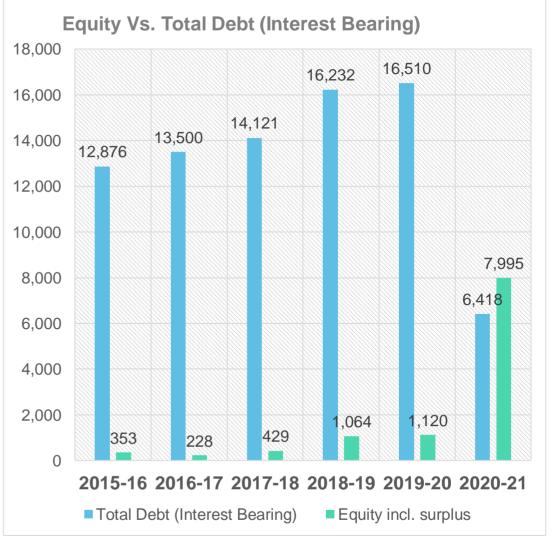
Sales Versus Assets

Rs. Million

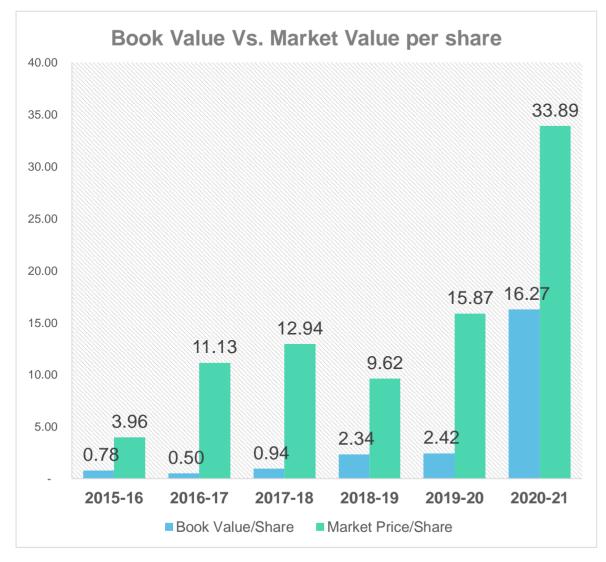


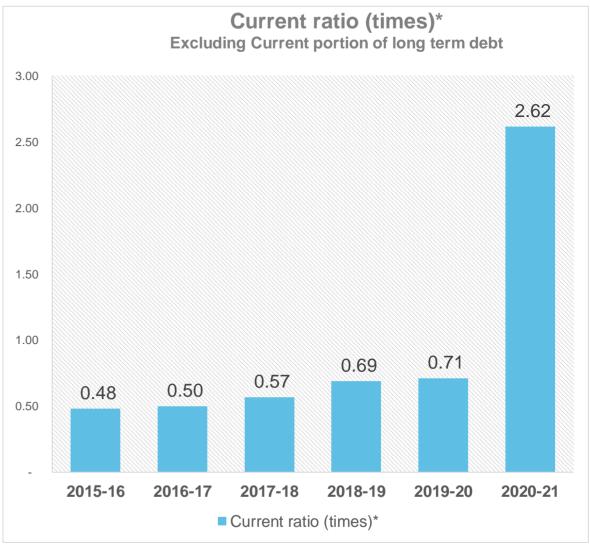
Financial Position – Rs. Million





Ratio Analysis





Future Outlook – Business

- First quarter of 2021-22 has witnessed a **sales growth** of more than 43% as compared to first quarter of 2020-21.
- Availability of financing to the company to cater the working capital needs and for meeting the growth and sustainability capital expenditures is awaited.
- Finalization of textile policy by GOP is pending.

Moreover, following factors have resulted in a significant increase in Manufacturing costs:

- The worldwide inflationary trends in commodities especially cotton prices.
- Freight costs

These Inflationary trends are expected to be stabilize in few months. After stabilities in prices, profitability of the company would improve.

Future Outlook – Creditors' Scheme of Arrangement

 Scheme of Arrangement has been implemented. Proceeds from right shares and sale of one unit has been distributed in accordance with the scheme.

 Debt levels of the company are now expected to be sustainable.

- As part of the scheme, Muzaffargarh unit is classified as held for sale and its sale process is expected to be completed in few months.
- Rs. 306.02 million receivable from NBP is now expected to be realized as the delay by NBP was due to restructuring scheme.

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Thank You

Questions & Answers

