Welcome



Azgard Nine Limited

Corporate Briefing Session



Azgard Nine Limited

Corporate Briefing Session

For the Financial Year Ended June 30, 2024

Disclaimer

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- Future Outlook in this presentation is based on management's current expectations and assumptions. Actual outcomes may differ materially due to risks, uncertainties, and external factors.
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2024

Briefing Agenda

Profile of Company

2 Strategic / Operational Information

1 Financial Information

Question & Answer Session

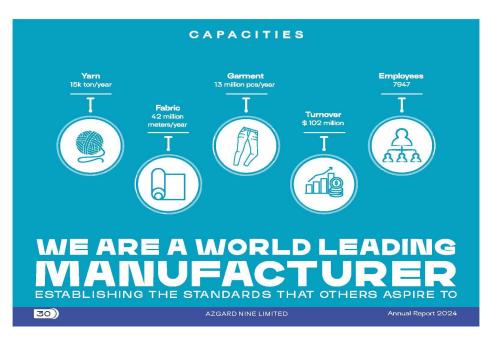


OUR COMMITMENT

Our commitment to sustainability has been acknowledged by leading global accreditation bodies, proving our leadership in eco-friendly practices. This commitment is integral to our design principles, where our state-of-the-art technology guarantees that every product, we manufacture, is optimized for water efficiency, energy reduction and use of recycled materials. The impact of our efforts extends beyond environmental benefits, as we prioritize the well-being of planet, the guality of products and the welfare of people.

MISSION

Our goal is to become a zero waste and carbon neutral company by 2030. We intend to recycle all our industrial waste and offset the total CO₂ emissions from the facility.





Company's Profile

The Company was incorporated in Pakistan on January 20, 1993 as a public limited company under the name 'Indigo Denim Mills Limited' and obtained a Certificate for Commencement of Business on January 27, 1994. The name was changed to 'Legler-Nafees Denim Mills Limited' on 28-02-1994 and subsequently to the present name i.e. 'Azgard Nine Limited' on April 07, 2004.

Following are addresses of the Registered Office and manufacturing units of the Company:

Registered/Head Office: Ismail Aiwan-e-Science, Off: Shahrah-e-Roomi, Lahore-54600, Pakistan.

Manufacturing Unit-I: 2.5 KM Off: Manga Raiwind Road, District Kasur, Pakistan.

Manufacturing Unit-II (Rented): Atta Buksh Road, 18-KM, Off: Ferozepur Road, Mouza Atari Saroba, Tehseel Cantt, Lahore, Pakistan.

Principle business

The Company is a composite spinning, weaving, dyeing, and stitching unit engaged in the manufacturing and sale of yarn, denim, and denim products.

Status of the company

Public Interest Company (Listed Company)

Company's Profile

Company Registration Number

CUIN 0029409 (L05903 of 1992-93 dated 20-01-1993)

National Tax Number

1319140-3

Website

www.azgard9.com

Product

MAJOR INTERNATIONAL CUSTOMERS





PULL&BEAR

Estradivarius FOREVER 21 ONLY.

NEWYORKER LANDS' ENDA next

M USTAN G° MANGO LPP

CALZEDONIA FASHIONNOVA

BBLEND TALLYNING

такко

Annual Report 2024

ICHI Ernsting's family

Tomorrow's Denim Today

Product

GLOBAL PARTNERSHIPS & ACCREDITATIONS

Our commitment to maintaining the highest levels of quality and excellence.













































































Achieving excellence and driving progress in all that we do.

Annual Report 2024

AZGARD NINE LIMITED

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PSX Symbol: ANL



AHMED HUMAYUN SHAIKH

Chief Executive Officer Azgard Nine Limited

This year, we have made significant progress in redefining our sustainability strategy at Azgard9. Our commitment to responsible innovation ensures that we adopt cutting-edge technologies and sustainable practices that align with our core values of environmental stewardship, social responsibility and product excellence. We continue to develop an inclusive and diverse workplace where mutual respect and different perspectives are key to driving impactful progress. This report highlights the key developments in our sustainability efforts, outlining our initiatives, challenges and accomplishments. Your continued confidence in our efforts reinforces our commitment to lead by example and set the highest industry standards

"Leading with purpose, forging a sustainable path"

AHMED HUMAYUN SHAIKH

AZGARD NINE LIMITED Annual Report 2024

Company's Profile

Board of Directors:

Mr. Zahid Mahmood

Mr. Ahmed Humayun Shaikh

Mr. Abid Hussain

Mr. Ihsan Ahmad

Ms. Maliha Sarda Azam

Mr. Nasir Ali Khan Bhatti

Syed Hasan Akbar Kazmi

Mr. Usman Rasheed

- Chairman (Non-Executive Director)

- Chief Executive Officer

- Independent Director

- Independent Director

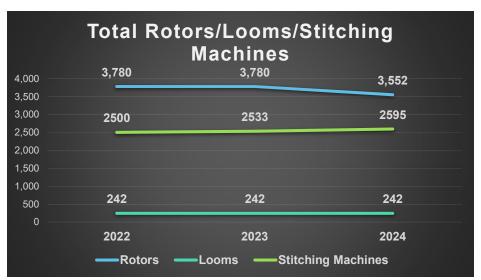
- Non-Executive Director

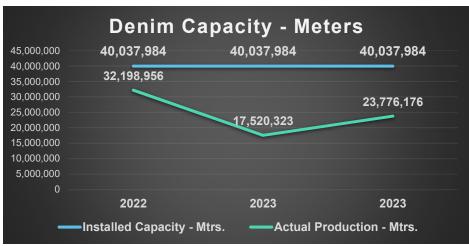
- Non-Executive Director

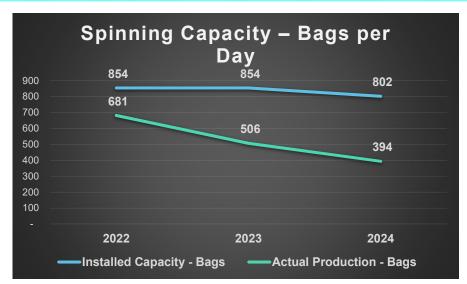
- Non-Executive Director

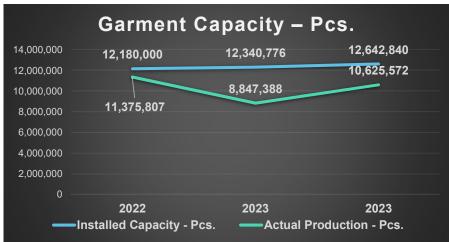
- Non-Executive Director

Strategic / Operational Information

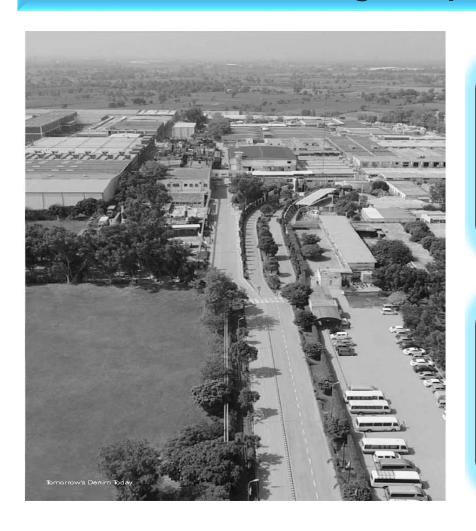








Strategic / Operational Information



Proceeds from the sale of Muzaffargarh unit under the Creditors' Scheme of Arrangement are being received. Agent banks have extended the timeline for completion of transaction till June 30, 2025.

The overdue preference shares are being paid as per the approved settlement plan.

Strategic / Operational Information

Strengths

- Good customers retention
- Innovative capabilities (Denim of the future).
- In-house power generation facility
- Internationally recognized certifications in quality and environment.



Weaknesses

Threats

- · High production cost and low margins
- Need to have modern machinery and infrastructure
- Inability to accurately forecast due to market uncertainty
- Availability of financing to the Company.

SWOT Matrix

As on June 30, 2024

Opportunities

- Exploring cheaper energy sources.
- Cost reduction through sustainable practices
- Entering in related diversification
- Exploring growing global e-Commerce markets





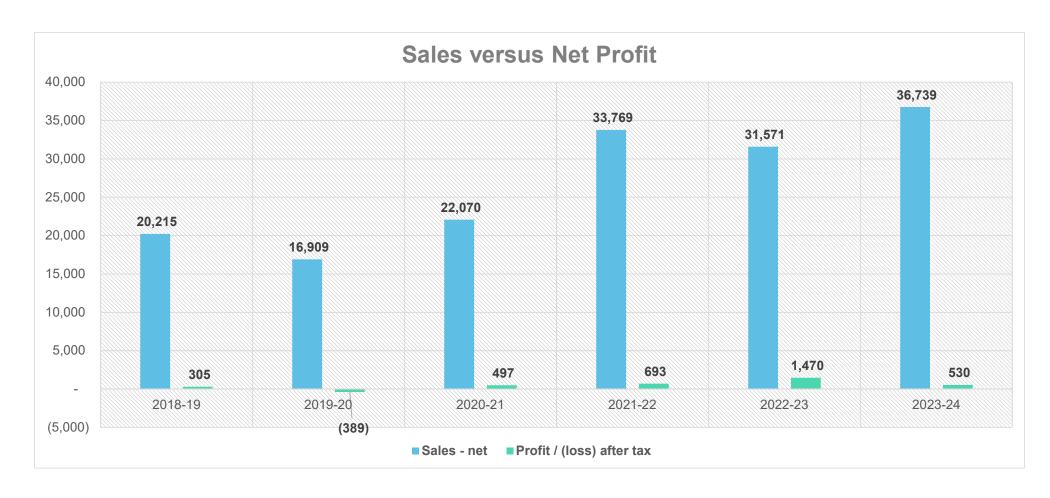


Global recession resulting in

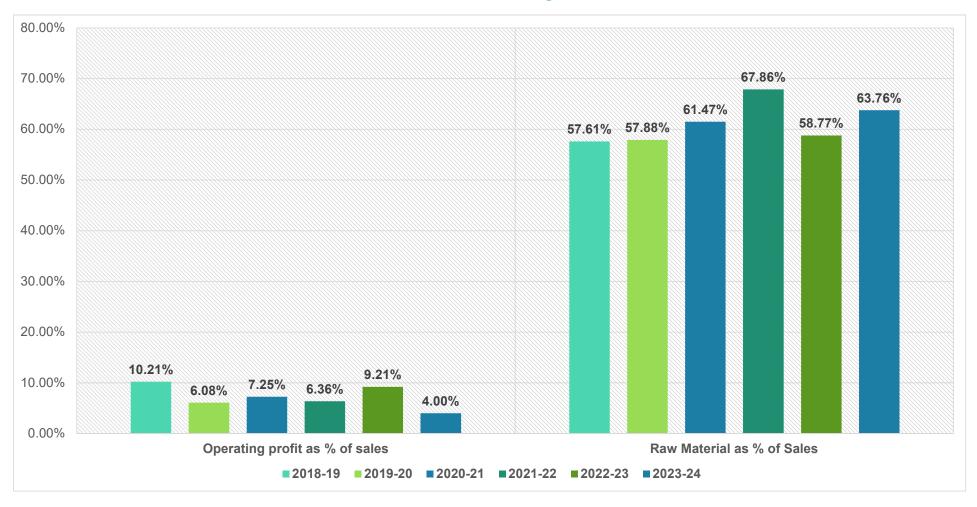
- Global recession resulting slowdown of demand
- Appreciation of PKR
- High domestic and international inflation
- · Increase in production costs.
- · Increase in Interest rates
- Growing competition domestically and from neighboring countries.
- · Conflicts in the world



Six Years at a glance – Rs. Million

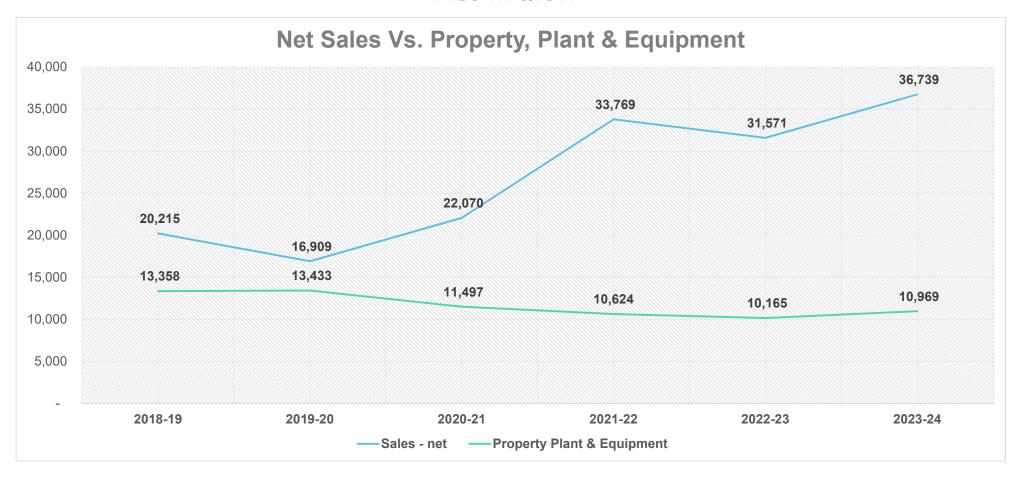


Ratio Analysis

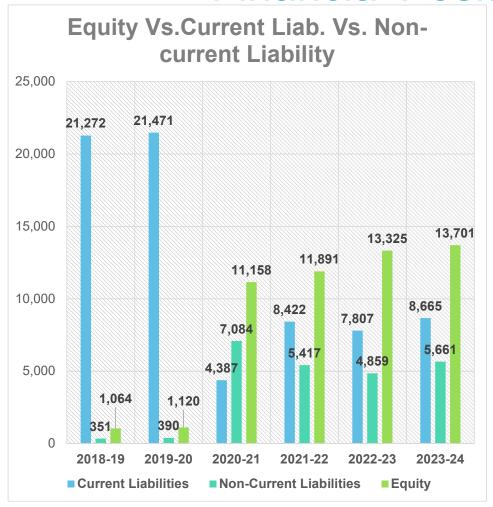


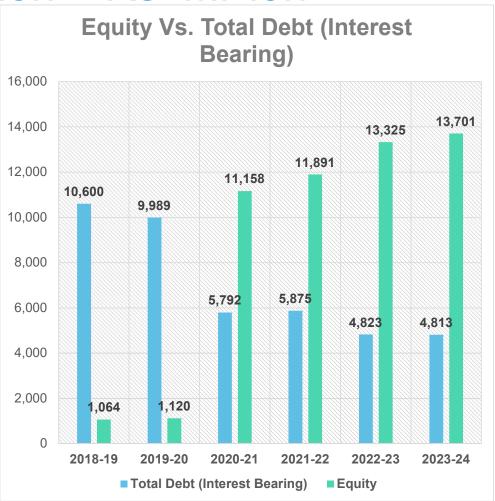
Sales Versus Assets

Rs. Million

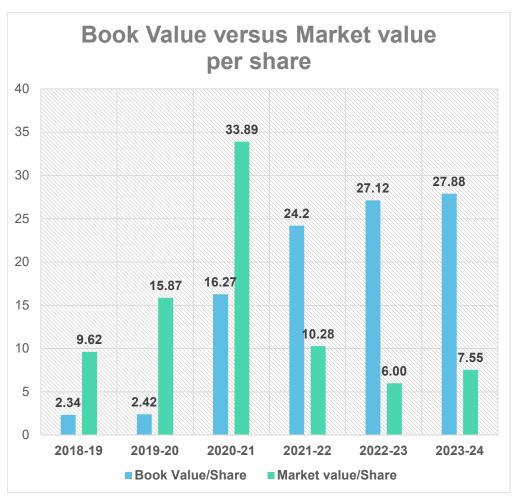


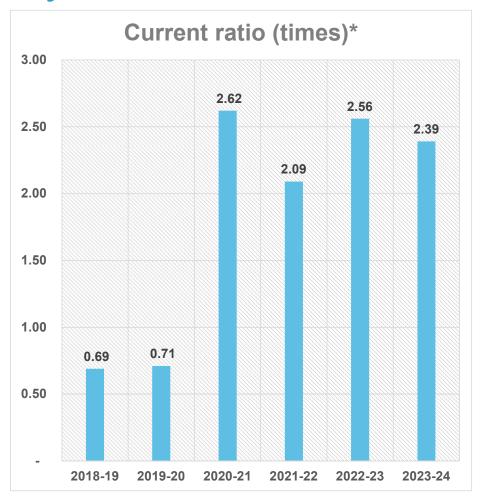
Financial Position – Rs. Million





Ratio Analysis





Future Outlook – Business

- High cost of Inputs such as raw materials, shipping and power have eroded the margins.
- Minimum wage increased from Rs. 32,000 to Rs. 37,000.
- Shipping costs escalated due to the Middle East conflict causing supply chain disruptions.
- Super tax and elimination of presumptive tax regime for exports further increased financial burdens on the Company
- Margins are expected to improve due to the gradual normalization of markets until the current year's second half.

Corporate Briefing Session

2024





Thank You

Questions & Answers

